

SOLUTIONS & SUCCESS

The Inside Story

Case Study

How Managed IT Services Gave Us a Foundation for Success

Company & Location	Associated Builders and Contractors of Iowa
Industry	Construction
Number of Employees	12
Customer Base	Contractors
Services Offered	Construction Trade Association

Building Trust and Confidence Through Reliable Technology

Infomax is Our Trusted IT Advisor

Challenge

It's critical that our technology is reliable and efficient. Unfortunately, our IT wasn't always working correctly and, since we didn't have a team of experts to rely on, it was frustrating and expensive. This also made it hard to stay up on innovations that could help us streamline our processes and workflows. Plus, our IT expenses fluctuated up and down, making it very difficult to budget.

Solution

Partnering with Infomax gives us round-the clock access to IT experts. They take care of all the details including updates and performing 24-hour monitoring to resolve potential issues before they cause downtime. They suggest smart alternatives that can save us time and money. Speaking of money, having a predictable monthly fee that includes everything makes budgeting easy.

Results

If I could sum up the biggest benefit of having Infomax manage our technology, it'd be simplicity. Resolving issues is simpler by having a service provider that knows our environment, our unique needs and our goals. Budgeting is simpler since we know what to plan for every month. Taking advantage of new technology is simpler now that we have a partner that's always looking out for ways to make our jobs easier and more effective. When you already have a heavy workload, simple is exactly what we need our technology to be.

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Greg Spenner, President & CEO